



FAR WEST SPEARMINT OIL

ADMINISTRATIVE COMMITTEE

6601 W Deschutes Ave
Suite C-2
Kennewick, WA 99336
Phone - (509) 585-5460
Fax - (509) 585-2671
E-mail agmgt@agmgt.com

AGENDA

**Administrative Committee Meeting
October 12, 2022
Pendleton Convention Center, Pendleton, OR**

- I. Roll Call
 - A. Committee Members
 - B. Introductions

- II. Committee
 - A. Report on Nominations
 - B. Public Member / Alternate Public Member
 - i. Diversity Outreach Plan

- III. Consideration of Minutes of February 23, 2022 and September 6, 2022 committee meeting

- IV. Review and Approval of Current Financial Statements
 - A. Income/expense report
 - B. Check Detail

- V. New Business
 - A. Review of Statistics
 - B. Consideration of Class 1 (Scotch) Regulations
 1. Review of Current Scotch Regulations
 2. Recommendation of 2023-24 scotch Regulations
 - C. Consideration of Class 3 (Native) Regulations
 1. Review of Current Native Regulations
 2. Recommendation of 2023-24 Native Regulations

- VI. Other Business

- VII. Next Meeting – Budget Mtg. In Tri-Cities, WA, Wednesday, February 22, 2023

- VIII. Adjournment

FAR WEST SPEARMINT OIL ADMINISTRATIVE COMMITTEE
2022 Members & Alternates

POSITIONS
DISTRICT 1

MEMBERS

ALTERNATES

1

CHAIR
George Colley (2 - 23)
1860 W Rankin Rd.
Othello, WA 99344
Cell (509) 750-4298
ghcolley1@gmail.com

Craig Gilbert (2 - 23)
14388 Road 'D' SE
Othello, WA 99344
(509) 760-4393
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2

TREASURER
Chris Van Belle (2 - 22)
10921 Van Belle Rd.
Sunnyside, WA 98944
(509) 839-3176
Cell (509) 728-8387
bellies@embarqmail.com

Troy Martin (2 - 22)
300 W. Woodin Road
Sunnyside, WA 98944
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Cell (509) 840-3709
Troy-mar@hotmail.com

3

Harold Sealock (1 - 23)
5520 S. Wapato Road
Toppenish, WA 98948
Cell (509) 961-2302

Matt Sealock (1 - 23)
2044 Blaine Road
Zillah, WA 98953
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mattsealock@hotmail.com

4

VICE CHAIR
Landon Lommers (1 - 22)
5901 McDonald Rd
Wapato, WA 98951
(509) 949-0321
lslommers@yahoo.com

Ryan Ferguson (1 - 22)
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Wapato, WA 98951
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DISTRICT 2

5

Clay Christensen (1 - 23)
18250 Van Slyke Rd
Wilder, ID 83676
(208) 250-6416
claychristensen@gmail.com

Bruce Hubbard (1 - 23)
885 N. 6000 West
Corinne, UT 84307
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6

SECRETARY
Chris Mio (2 - 22)
7230 Boise Rd.
Fruitland, ID 83619
Cell (208) 230-3276
Blackdogjiujitsu@gmail.com

JP Lete (1 - 22)
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Nampa, ID 83686
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DISTRICT 3

7

Kim Mills (2 - 23)
77853 No. Ash Road
Stanfield, OR 97875
(541) 449-1120
Cell (541) 571-3781
kjmills8@yahoo.com

Alec St. Hilaire (1 - 23)
84186 Hwy 37
Hermiston, OR 97838

8

PUBLIC MEMBER
Nancy Boettcher (1 - 21)
450 Tuttle Lane
Burbank, WA 99323
(509) 528-5107 - Mobile
Nboettcher1@icloud.com

PUBLIC ALTERNATE
Jay Castle (1 - 21)
1661 Bishop Rd
Sunnyside, WA 98944
509-840-0732
jay.castle@bleyhl.coop



FAR WEST SPEARMINT OIL
ADMINISTRATIVE COMMITTEE

6601 W. Deschutes Ave., Suite C-2
Kennewick, WA 99336
(509) 585-5460

MINUTES
Administrative Committee Meeting
Wednesday, February 23, 2022
Via Zoom

Chairman Matt Sealock called the meeting to order at 9:04 a.m.

I. ROLL CALL – Attending were:

Committee Members: George Colley, Chris Van Belle, Matt Sealock, Landon Lommers, Chad Neeley, Chris Mio, Kim Mills, Nancy Boettcher

Alternate Committee Members: Craig Gilbert, Troy Martin, Harold Sealock, Clay Christensen, Jay Castle

Growers: Rod Schutte, Todd Wheeler, Jeff Harris, Harold McConnell, Kim Schutte Freeman, Craig Gilbert, Bruce Hubbard, Marcus Mills

Handlers: Phil Dufault, Labbeemint; Rodney Jones and Amanda Schmitt, Callisons; Devin Dekker, RCB; Jeremy Russell, Norwest

USDA: Joshua Wilde

Other: Emily McCann, CLA

Administration: Shane Johnson, Kim Brunson and Sheri Nolan

II. USDA Antitrust Statement

Josh Wilde reviewed the Antitrust Statement.

III. Audit Review

Emily McCann from CliftonLarsonAllen, LLP reviewed the audit for the Fiscal Year ending in May 2021.

Chris Van Belle moved and Nancy Boettcher seconded the motion to accept the audit. The motion passed unanimously.

IV. Minutes Consideration

Minutes from the October 13, 2021 meeting was reviewed by all. Nancy Boettcher moved and Chris Mio seconded the motion to accept the minutes of the October 13, 2021 meeting as presented. The motion passed unanimously.

V. Review and Approval of Current Financial Statements

Shane Johnson reviewed the Statement of Income and Expenses for the period June 1, 2021 through February 21, 2022 (Copy attached). He reported that the income to date totaled \$199,707.61; total expenses to date are \$155,255.03 resulting in net income of \$44,452.58. He also reported that the balance sheet indicated that there \$191,462.66 in the Washington Trust Bank Account, prepaid insurance, \$983.43 for total assets of \$192,446.09. Shane also presented the check detail, October 1, 2021 to February 21, 2022. There were no questions on the financial statements and Chris Mio made a motion that the financial records be accepted as presented, Kim Mills seconded to accept the financial statements. The motion passed unanimously.

VI. New Business

A. Report of Executive/Budget Sub Committee

1. Approval of 2022-2023 Compliance Plan - Shane reviewed the minor changes from last year's Compliance Plan. A motion was made by Landon Lommers, seconded by Chris Van Belle to recommended the approval of the compliance plan with latitude for minor changes from the USDA. The motion passed unanimously.
2. Review of Internal Control Policies – Shane reviewed the changes with regard to the internal cash/check handling procedures and designated responsibilities. A motion was made by Nancy Boettcher, seconded by Chris Mio to approve the revised the Internal Control Policies as presented. The motion passed unanimously.
3. Review and Approval of the following:
 - a. Shane reviewed the Market and Promotion Budget. A motion was made by George Colley, seconded by Chad Neely to approve as presented the Market and Promotion Budget in the amount of \$15,000. The motion passed unanimously.
 - b. Shane reviewed the full budget for 2022-2023 Fiscal Year. A motion was made by Chris Mio, seconded by Kim Mills to approve the Full Budget as included in the meeting packet. The motion passed unanimously.
 - c. The 2021-2022 Assessment rate is currently .14 cent per pound. A motion was made by Nancy Boettcher, seconded by Chris Van Belle to keep the assessment rate in the amount of .14 cent per pound for the 2022-2023 marketing year. The motion passed unanimously.
4. Staff then left the meeting so that the committee and those in attendance could discuss the 2022-23 Ag Association Management Contract. Chad Neeley moved to approve the 2022-2023 Contract with Ag Association Management as presented, seconded by Chris Van Belle. The motion passed unanimously.

B. Review of Current Statistics – Shane reviewed the current statistics.

C. Review of Current Regulations – Shane reviewed the current regulations.

VII. Next Meeting: Chairman Matt Sealock set the date for the next meeting for October 12, 2022 to be held in Pendleton, OR. Area grower meetings will take place 2 weeks prior.

X. Adjournment:

The meeting was adjourned by at 10:15 a.m.

Submitted by:

_____ Shane Johnson, Manager

Attested to by:

_____ Committee Member



MINUTES
Tuesday, September 6, 2022
Administrative Committee Meeting
Zoom Meeting

Vice Chair George Colley called the meeting to order at 11:06 a.m.

I. Roll Call / Review 2022 Committee Members

Committee Members: George Colley, Chris Van Belle, Harold Sealock, Landon Lommers, Clay Christensen, Chris Mio, Kim Mills and Nancy Boettcher.

Alternate Committee Members: Craig Gilbert

FWS Staff: Shane Johnson, Kim Brunson

USDA: Josh Wilde

II. Election of 2022 Officers

Shane reviewed the current officers, noting that all but the current Chair (Matt Sealock) are still serving as members on the committee and can retain their position.

Shane then opened the floor for nominations of Chair. Chris Van Belle moved and Kim Mills seconded the motion to nominate George Colley as Chair. No other nominations were received. After a roll call vote, George Colley was elected Chair with 7 yes votes and 1 (George Colley) abstained from voting. The motion carried.

Shane then opened the floor for nominations of Vice Chair. Chris Van Belle moved and Nancy Boettcher seconded the motion to nominate Landon Lommers as Vice Chair. No other nominations were received. After a roll call vote, Landon Lommers was elected Vice Chair with 7 yes votes and 1 (Landon Lommers) abstained from voting. The motion carried.

Shane then opened the floor for nominations of Secretary. George Colley moved and Landon Lommers seconded the motion to nominate Chris Mio as Secretary. No other nominations were received. After a roll call vote, Chris Mio was elected Secretary with 7 yes votes and 1 (Chris Mio) abstained from voting. The motion carried.

Shane then opened the floor for nominations of Treasurer. Chris Mio moved and Harold Sealock seconded the motion to nominate Chris Van Belle as Treasurer. No other nominations were received. After a roll call vote, Chris Van Belle was elected Treasurer with 7 yes votes and 1 (Chris Van Belle) abstained from voting. The motion carried.

The 2022 Officers are as follows:

Chair – George Colley

Vice Chair – Landon Lommers

Secretary – Chris Mio

Treasurer – Chris Van Belle

Manager – Shane Johnson

It was noted that the Far West Spearmint 2022 Officers, and the Far West Spearmint Manager will be the signers on all financial accounts.

III. Committee Diversity Discussion

Shane Johnson and Josh Wilde discussed the need to conduct diversity outreach efforts to have a more diverse committee. Josh has identified a couple of organizations that serve minorities in agriculture. Shane will work with Josh to draft a letter to these organizations to see if they have any interest in serving on the Far West Spearmint Oil Administrative Committee as the Public Member/Alternate Public Member.

IV. Review Area Grower Meeting/Main Saleable Meeting

Shane reviewed the schedule for the upcoming Area Grower Meetings and Main Saleable meeting, Golf Tournament and Industry dinner.

V. Other

No other Business discussed.

VI. Adjournment

The meeting was adjourned at 11:33 a.m.

Submitted by:

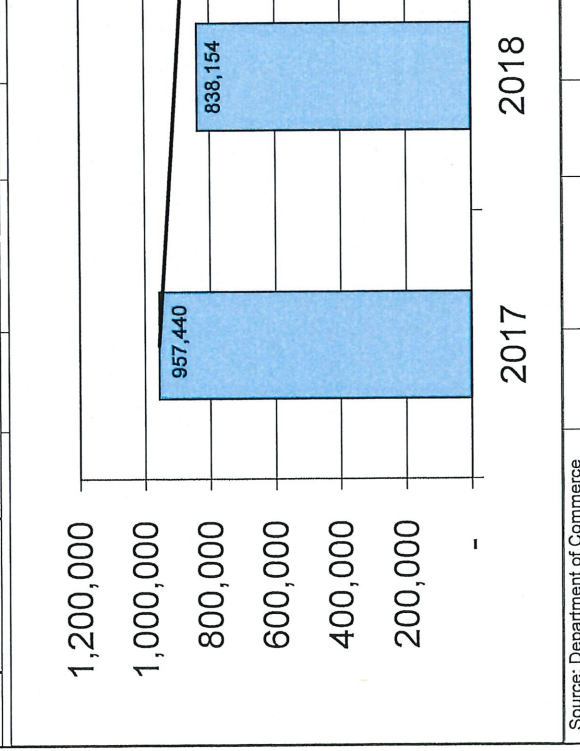
_____ Shane Johnson, Manager

Attested to by:

_____ Committee Member

IMPORTS OF SPEARMINT OIL BY MONTH FOR CALENDAR YEAR (Lbs.)												
Month	2017		2018		2019		2020		2021		2022	
	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative
January	45,979	45,979	35,584	35,584	78,991	78,991	106,527	106,527	67,565	67,565	66,929	66,929
February	95,896	141,875	87,417	123,001	138,627	217,618	97,810	204,337	31,072	98,637	90,164	157,094
March	147,657	289,532	104,079	227,080	94,532	312,150	56,668	261,005	115,877	214,514	103,763	260,856
April	8,691	298,223	18,843	245,923	174,176	486,326	76,895	337,900	41,619	256,133	64,045	324,901
May	132,342	430,565	81,074	326,997	41,114	527,440	22,104	360,003	95,938	352,071	74,514	399,415
June	202,750	633,315	114,333	441,330	32,353	559,792	65,929	425,933	27,668	379,739	88,607	488,022
July	59,542	692,857	103,784	545,114	79,684	639,476	232,905	658,837	24,753	404,493	100,134	588,155
August	264,583	957,440	293,040	838,154	258,276	897,752	254,248	913,085	228,806	633,299	259,791	847,946
September	111,397	1,068,828	197,834	1,035,988	242,217	1,139,969	215,444	1,128,530	232,404	865,704	199,858	1,047,804
October	125,241	1,194,069	122,940	1,158,927	189,708	1,329,677	80,698	1,209,227	123,490	989,193	128,415	1,176,219
November	150,124	1,344,193	104,125	1,263,053	63,515	1,393,192	102,361	1,311,588	71,663	1,060,857	98,358	1,274,576
December	95,953	1,440,146	28,433	1,291,486	167,421	1,560,613	26,500	1,338,088	156,358	1,217,215	94,933	1,369,509
Total	1,440,146		1,291,486		1,560,613		1,338,088		1,217,215		1,369,509	

2022 BREAK DOWN OF IMPORTS OF SPEARMINT OIL BY COUNTRY AND MONTH - Pounds and Value										
	Canada	China	France	Germany	India	Singapore	Mexico	UK	Other	TOTAL
January	18,204				44,297					62,501
February		83,903	827		18,783					103,513
March		13,137			5,159					18,296
April	28,226	25,838			59,093					113,157
May		2,584	827		14,286					17,697
June			794		11,905					12,699
July		2,381			46,991					49,372
August	268,657	57,774			1,876					328,107
September										-
October										-
November										-
December	315,087	185,617	2,448		202,190					705,342



2022 Spearmint Oil Imports Declared Value Through August: \$13.10
 2021 Spearmint Oil Imports Declared Value Through August: \$10.33

Source: Department of Commerce

2022 Spearmint Oil Imports By Month

January

Country	Value (US\$)	Lbs	Price Per Lbs
Canada	\$ 289,638.00	18,204	\$ 15.91
India	\$ 452,484.00	44,297	\$ 10.21
	\$ 742,122.00	62,501	\$ 11.87

February

Country	Value (US\$)	Lbs	Price Per Lbs
China	\$ 866,329.00	83,903	\$ 10.33
France	\$ 10,999.00	827	\$ 13.30
India	\$ 183,020.00	18,783	\$ 9.74
	\$ 1,060,348.00	103,514	\$ 10.24

March

Country	Value (US\$)	Lbs	Price Per Lbs
China	\$ 127,177.00	13,137	\$ 9.68
India	\$ 111,885.00	5,159	\$ 21.69
	\$ 239,062.00	18,296	\$ 13.07

April

Country	Value (US\$)	Lbs	Price Per Lbs
Canada	\$ 463,421.00	28,226	\$ 16.42
China	\$ 220,895.00	25,838	\$ 8.55
India	\$ 736,971.00	59,093	\$ 12.47
	\$ 1,421,287.00	113,157	\$ 12.56

May

Country	Value (US\$)	Lbs	Price Per Lbs
China	\$ 13,523.00	2,584	\$ 5.23
France	\$ 14,280.00	827	\$ 17.27
India	\$ 219,525.00	14,286	\$ 15.37
	\$ 247,328.00	17,696	\$ 13.98

June

Country	Value (US\$)	Lbs	Price Per Lbs
France	\$ 13,709.00	794	\$ 17.27
India	\$ 192,998.00	11,905	\$ 16.21
	\$ 206,707.00	12,699	\$ 16.28

July

Country	Value (US\$)	Lbs	Price Per Lbs
China	\$ 25,218.00	2,381	\$ 10.59
India	\$ 497,790.00	46,991	\$ 10.59
	\$ 523,008.00	49,372	\$ 10.59

August

Country	Value (US\$)	Lbs	Price Per Lbs
Canada	\$ 4,168,512.00	268,657	\$ 15.52
China	\$ 566,346.00	57,774	\$ 9.80
India	\$ 67,360.00	1,676	\$ 40.20
	\$ 4,802,218.00	328,107	\$ 14.64

2022 Imports by Month - Total

Country	Value (US\$)	Lbs	Price Per Lbs
World To	\$ 9,242,080.00	705,342	\$ 13.10

2022 Spearmint Oil Imports By Country

Country	Month	Value (US\$)	Lbs	Price Per Lbs
Canada	Jan	\$ 289,638.00	18,204	\$ 15.91
Canada	Apr	\$ 463,421.00	28,226	\$ 16.42
Canada	Aug	\$ 4,168,512.00	268,657	\$ 15.52
		\$ 4,921,571.00	315,086	\$ 15.62

Country	Month	Value (US\$)	Lbs	Price Per Lbs
China	Feb	\$ 866,329.00	83,903	\$ 10.33
China	Mar	\$ 127,177.00	13,137	\$ 9.68
China	Apr	\$ 220,895.00	25,838	\$ 8.55
China	May	\$ 13,523.00	2,584	\$ 5.23
China	Jul	\$ 25,218.00	2,381	\$ 10.59
China	Aug	\$ 566,346.00	57,774	\$ 9.80
		\$ 1,819,488.00	185,618	\$ 9.80

Country	Month	Value (US\$)	Lbs	Price Per Lbs
France	Feb	\$ 10,999.00	827	\$ 13.30
France	May	\$ 14,280.00	827	\$ 17.27
France	Jun	\$ 13,709.00	794	\$ 17.27
		\$ 38,988.00	2,447	\$ 15.93

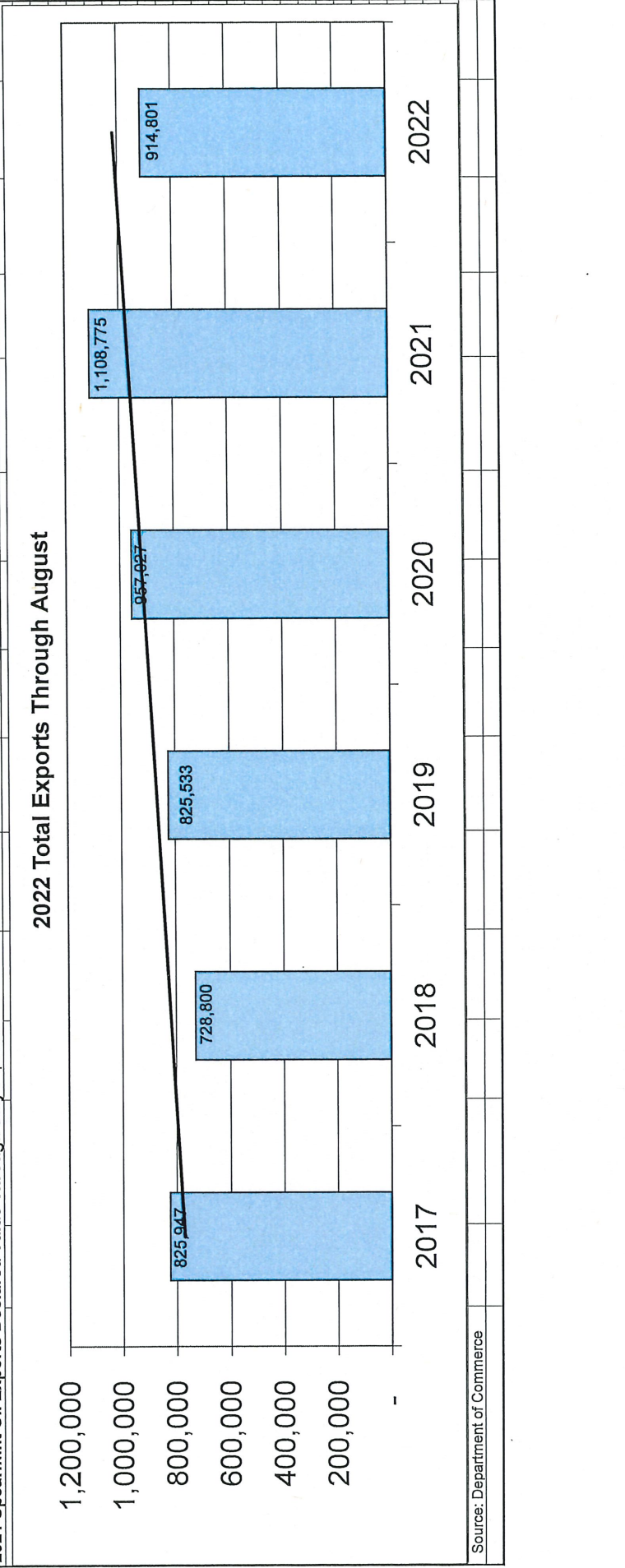
Country	Month	Value (US\$)	Lbs	Price Per Lbs
India	Jan	\$ 452,484.00	44,297	\$ 10.21
India	Feb	\$ 183,020.00	18,783	\$ 9.74
India	Mar	\$ 111,885.00	5,159	\$ 21.69
India	Apr	\$ 736,971.00	59,093	\$ 12.47
India	May	\$ 219,525.00	14,286	\$ 15.37
India	Jun	\$ 192,998.00	11,905	\$ 16.21
India	Jul	\$ 497,790.00	46,991	\$ 10.59
India	Aug	\$ 67,360.00	1,676	\$ 40.20
		\$ 2,462,033.00	202,190	\$ 12.18

2022 Spearmint Oil Imports By Country - World Total

	Value (US\$)	Lbs	Price Per Lbs
World Total	\$ 9,242,080.00	705,342	\$ 13.10

EXPORTS OF SPEARMINT OIL BY MONTH FOR CALENDAR YEAR (Lbs.)												
Month	2017		2018		2019		2020		2021		2022	
	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative	Monthly	Cumulative
January	113,213	113,213	89,070	89,070	113,278	113,278	119,087	119,087	131,543	131,543	113,238	113,238
February	92,002	205,215	91,672	180,742	69,759	183,037	87,052	206,139	210,892	342,435	110,275	223,514
March	99,370	304,585	127,973	308,715	155,909	338,945	127,211	333,350	171,416	513,851	136,376	359,889
April	142,386	446,971	80,560	389,275	89,490	428,436	183,777	517,127	96,845	610,696	118,612	478,501
May	81,063	528,034	105,854	495,129	107,813	536,249	180,794	697,921	181,502	792,198	131,405	609,906
June	127,435	655,469	68,418	563,547	85,317	621,566	172,432	870,353	131,803	924,001	117,081	726,987
July	61,932	717,401	73,288	636,835	108,483	730,049	42,571	912,924	50,823	974,824	67,419	794,407
August	108,546	825,947	91,965	728,800	95,484	825,533	44,103	957,027	133,951	1,108,775	94,810	889,216
September	87,375	913,322	104,646	833,446	60,576	866,105	84,854	1,041,881	90,061	1,198,836	85,502	974,719
October	118,054	1,031,376	97,285	930,731	115,853	1,001,962	190,100	1,231,981	66,577	1,265,413	117,874	1,092,293
November	75,889	1,107,265	106,811	1,037,542	113,079	1,115,041	116,455	1,348,436	188,751	1,454,164	120,197	1,212,490
December	101,584	1,208,849	156,747	1,194,289	200,852	1,315,893	212,953	1,561,389	89,805	1,543,969	152,388	1,364,878
Total	1,208,849		1,194,289		1,315,893		1,561,389		1,543,969		1,364,878	

2022 Spearmint Oil Exports Declared Value Through July: \$17.38
 2021 Spearmint Oil Exports Declared Value Through July: \$17.17



Source: Department of Commerce

2022 Spearmint Oil Exports - By Month

Country	January			February		
	Value (\$US)	Lbs	\$ Per Lbs	Value (\$US)	Lbs	\$ Per Lbs
Argentina	\$ 5,335.00	75	\$ 71.17	\$ 14,501.00	549	\$ 26.42
Brazil	\$ 15,176.00	798	\$ 19.02	\$ 82,494.00	4,716	\$ 17.49
China	\$ 125,398.00	7,619	\$ 16.46	\$ 4,100.00	165	\$ 24.80
France	\$ 76,356.00	4,762	\$ 16.03	\$ 156,347.00	9,696	\$ 16.13
Germany	\$ 1,152,231.00	73,423	\$ 15.69	\$ 7,990.00	496	\$ 16.11
India	\$ 9,626.00	619	\$ 15.54	\$ 651,574.00	35,962	\$ 18.12
Indonesia	\$ 13,500.00	1,653	\$ 8.16	\$ 245,304.00	14,632	\$ 16.76
Japan	\$ 135,108.00	7,143	\$ 18.91	\$ 68,869.00	4,892	\$ 14.08
Kenya	\$ 22,931.00	1,865	\$ 12.29	\$ 153,578.00	8,783	\$ 17.49
Korea, South	\$ 78,976.00	3,838	\$ 20.58	\$ 37,480.00	1,664	\$ 22.52
Malaysia	\$ 178,283.00	4,733	\$ 37.67	\$ 61,938.00	4,147	\$ 14.94
Mexico	\$ 202,529.00	15,997	\$ 12.66	\$ 8,640.00	397	\$ 21.77
Netherlands	\$ 51,460.00	4,619	\$ 11.14	\$ 22,701.00	1,023	\$ 22.19
Norway	\$ 11,009.00	1,642	\$ 6.70	\$ 162,394.00	10,461	\$ 15.52
Philippines	\$ 2,560.00	556	\$ 4.61	\$ 682,209.00	33,592	\$ 20.31
Poland	\$ 12,565.00	564	\$ 22.26	\$ 70,296.00	3,997	\$ 17.59
Russia	\$ 33,370.00	1,243	\$ 26.84	\$ 2,430,415.00	135,172	\$ 17.98
Singapore	\$ 108,099.00	6,746	\$ 16.02			
Switzerland	\$ 110,004.00	6,177	\$ 17.81			
Turkey	\$ 31,605.00	1,711	\$ 18.47			
United Kingdom	\$ 243,444.00	13,944	\$ 17.46			
	\$ 2,619,565.00	159,729	\$ 16.40			

2022 Spearmint Oil Exports - By Month

		March			April		
Country	Value (\$US)	Lbs	\$ Per Lbs	Country	Value (\$US)	Lbs	\$ Per Lbs
Australia	\$ 3,980.00	284	\$ 13.99	Argentina	\$ 7,299.00	399	\$ 18.29
Brazil	\$ 53,622.00	2,866	\$ 18.71	Australia	\$ 46,842.00	1,812	\$ 25.85
China	\$ 256,939.00	10,756	\$ 23.89	Brazil	\$ 87,612.00	6,096	\$ 14.37
Egypt	\$ 8,245.00	452	\$ 18.24	Chile	\$ 4,950.00	397	\$ 12.47
France	\$ 318,753.00	20,069	\$ 15.88	China	\$ 90,656.00	5,271	\$ 17.20
Germany	\$ 473,005.00	32,088	\$ 14.74	France	\$ 16,014.00	617	\$ 25.94
India	\$ 2,566.00	154	\$ 16.63	Germany	\$ 717,156.00	45,239	\$ 15.85
Indonesia	\$ 4,452.00	176	\$ 25.24	India	\$ 344,919.00	20,305	\$ 16.99
Japan	\$ 27,668.00	675	\$ 41.01	Indonesia	\$ 59,589.00	3,907	\$ 15.25
Korea, South	\$ 48,305.00	2,425	\$ 19.92	Israel	\$ 2,952.00	198	\$ 14.88
Malaysia	\$ 13,003.00	357	\$ 36.41	Japan	\$ 122,354.00	7,185	\$ 17.03
Mexico	\$ 162,318.00	12,141	\$ 13.37	Korea, South	\$ 11,909.00	395	\$ 30.18
Netherlands	\$ 11,070.00	617	\$ 17.93	Mexico	\$ 148,503.00	11,594	\$ 12.81
New Zealand	\$ 3,139.00	35	\$ 88.99	Netherlands	\$ 171,980.00	10,781	\$ 15.95
Poland	\$ 10,176.00	459	\$ 22.19	Poland	\$ 43,306.00	2,937	\$ 14.75
Singapore	\$ 29,990.00	1,380	\$ 21.73	Singapore	\$ 183,688.00	11,433	\$ 16.07
Switzerland	\$ 320,768.00	15,882	\$ 20.20	South Africa	\$ 8,640.00	397	\$ 21.77
United Kingdom	\$ 193,815.00	10,739	\$ 18.05	Switzerland	\$ 114,641.00	4,949	\$ 23.16
	\$ 1,941,814.00	111,556	\$ 17.41	Thailand	\$ 26,726.00	1,199	\$ 22.28
				Turkey	\$ 59,584.00	3,419	\$ 17.43
				United Kingdom	\$ 95,977.00	5,573	\$ 17.22
					\$ 2,365,297.00	144,103	\$ 16.41

2022 Spearmint Oil Exports - By Month

Country	May			June		
	Value (\$US)	Lbs	\$ Per Lbs	Value (\$US)	Lbs	\$ Per Lbs
Algeria	\$ 2,977.00	117	\$ 25.48	\$ 40,239.00	2,189	\$ 18.38
Australia	\$ 29,807.00	2,145	\$ 13.90	\$ 531,359.00	31,716	\$ 16.75
Brazil	\$ 8,500.00	399	\$ 21.30	\$ 3,919.00	57	\$ 68.37
China	\$ 947,382.00	33,270	\$ 28.48	\$ 199,778.00	10,077	\$ 19.82
Egypt	\$ 14,048.00	800	\$ 17.55	\$ 7,548.00	399	\$ 18.92
France	\$ 114,028.00	6,012	\$ 18.97	\$ 106,068.00	8,056	\$ 13.17
Germany	\$ 920,799.00	54,095	\$ 17.02	\$ 32,604.00	1,411	\$ 23.11
India	\$ 14,717.00	1,118	\$ 13.17	\$ 11,080.00	902	\$ 12.29
Indonesia	\$ 134,280.00	8,929	\$ 15.04	\$ 50,480.00	3,532	\$ 14.29
Japan	\$ 271,881.00	13,889	\$ 19.58	\$ 11,017.00	1,250	\$ 8.81
Korea, South	\$ 76,408.00	3,439	\$ 22.22	\$ 10,087.00	459	\$ 22.00
Mexico	\$ 73,506.00	6,025	\$ 12.20	\$ 85,851.00	4,392	\$ 19.55
Philippines	\$ 3,087.00	767	\$ 4.02	\$ 12,035.00	979	\$ 12.30
Poland	\$ 3,081.00	141	\$ 21.84	\$ 56,597.00	2,399	\$ 23.60
Singapore	\$ 228,312.00	14,286	\$ 15.98	\$ 17,817.00	840	\$ 21.21
Taiwan	\$ 23,484.00	1,909	\$ 12.30	\$ 51,246.00	2,628	\$ 19.50
Turkey	\$ 15,138.00	794	\$ 19.07	\$ 62,592.00	3,591	\$ 17.43
United Kingdom	\$ 100,380.00	6,596	\$ 15.22	\$ 1,290,317.00	74,876	\$ 17.23
	\$ 2,981,815.00	154,731	\$ 19.27			

2022 Spearmint Oil Exports - By Month

Country	July			August		
	Value (\$US)	Lbs	\$ Per Lbs	Value (\$US)	Lbs	\$ Per Lbs
Brazil	\$ 116,404.00	5,661	\$ 20.56	\$ 13,302.00	794	\$ 16.76
China	\$ 328,900.00	24,178	\$ 13.60	\$ 79,922.00	5,831	\$ 13.71
France	\$ 20,142.00	1,190	\$ 16.92	\$ 7,492.00	399	\$ 18.78
Germany	\$ 90,590.00	4,515	\$ 20.06	\$ 182,632.00	9,894	\$ 18.46
India	\$ 50,647.00	1,984	\$ 25.53	\$ 3,113.00	165	\$ 18.83
Indonesia	\$ 8,541.00	337	\$ 25.32	\$ 29,952.00	3,527	\$ 8.49
Japan	\$ 13,129.00	1,067	\$ 12.30	\$ 317,589.00	14,709	\$ 21.59
Mexico	\$ 90,435.00	6,799	\$ 13.30	\$ 55,955.00	2,553	\$ 21.92
Poland	\$ 35,982.00	1,565	\$ 22.99	\$ 172,098.00	12,394	\$ 13.89
Singapore	\$ 169,742.00	10,320	\$ 16.45	\$ 6,775.00	397	\$ 17.07
Switzerland	\$ 10,017.00	397	\$ 25.24	\$ 4,017.00	176	\$ 22.78
Turkey	\$ 6,597.00	397	\$ 16.62	\$ 5,575.00	399	\$ 13.97
United Kingdom	\$ 55,684.00	3,596	\$ 15.49	\$ 67,549.00	3,920	\$ 17.23
	\$ 996,810.00	62,007	\$ 16.08	\$ 6,010.00	220	\$ 27.26
				\$ 28,923.00	1,193	\$ 24.25
				\$ 22,520.00	796	\$ 28.30
				\$ 70,251.00	3,710	\$ 18.93
				\$ 198,896.00	11,548	\$ 17.22
				\$ 1,272,571.00	72,627	17.52
2022 Exports - Year To Date						
Country	Value (\$US)	Lbs	\$ Per Lbs			
World Total	\$ 15,898,604.00	914,800	\$ 17.38			

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Algeria	May	\$ 2,977.00	117	\$ 25.48
		\$ 2,977.00	117	\$ 25.48
Country	Month	Value (\$US)	LBS	\$ Per Lbs
Argentina	Jan	\$ 5,335.00	75	\$ 71.17
Argentina	Apr	\$ 7,299.00	399	\$ 18.29
Australia	Feb	\$ 14,501.00	549	\$ 26.42
Australia	Mar	\$ 3,980.00	284	\$ 13.99
Australia	Apr	\$ 46,842.00	1,812	\$ 25.85
Australia	May	\$ 29,807.00	2,145	\$ 13.90
Australia	Aug	\$ 13,302.00	794	\$ 16.76
		\$ 121,066.00	6,058	\$ 19.98

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Brazil	Jan	\$ 15,176.00	798	\$ 19.02
Brazil	Feb	\$ 82,494.00	4,716	\$ 17.49
Brazil	Mar	\$ 53,622.00	2,866	\$ 18.71
Brazil	Apr	\$ 87,612.00	6,096	\$ 14.37
Brazil	May	\$ 8,500.00	399	\$ 21.30
Brazil	Jun	\$ 40,239.00	2,189	\$ 18.38
Brazil	Jul	\$ 116,404.00	5,661	\$ 20.56
Brazil	Aug	\$ 79,922.00	5,831	\$ 13.71
		\$ 483,969.00	28,556	\$ 16.95

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Chile	Feb	\$ 4,100.00	165	\$ 24.80
Chile	Apr	\$ 4,950.00	397	\$ 12.47
		\$ 9,050.00	562	\$ 16.10

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
China	Jan	\$ 125,398.00	7,619	\$ 16.46
China	Feg	\$ 156,347.00	9,696	\$ 16.13
China	Mar	\$ 256,939.00	10,756	\$ 23.89
China	Apr	\$ 90,656.00	5,271	\$ 17.20
China	May	\$ 947,382.00	33,270	\$ 28.48
China	Jun	\$ 531,359.00	31,716	\$ 16.75
China	Jul	\$ 328,900.00	24,178	\$ 13.60
China	Aug	\$ 7,492.00	399	\$ 18.78
		\$ 2,444,473.00	\$ 122,905.36	\$ 19.89

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Costa Rica	Jun	\$ 3,919.00	57	\$ 68.37
		\$ 3,919.00	57	\$ 68.37

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Egypt	Feb	\$ 7,990.00	496	\$ 16.11
Egypt	Mar	\$ 8,245.00	452	\$ 18.24
Egypt	May	\$ 14,048.00	800	\$ 17.55
		\$ 30,283.00	1,748	\$ 17.32

Country	Month	Value (\$US)	LBS	\$ Per Lbs
France	Jan	\$ 76,356.00	4,762	\$ 16.03
France	Feb	\$ 651,574.00	35,962	\$ 18.12
France	Mar	\$ 318,753.00	20,069	\$ 15.88
France	Apr	\$ 16,014.00	617	\$ 25.94
France	May	\$ 114,028.00	6,012	\$ 18.97
France	Jul	\$ 20,142.00	1,190	\$ 16.92
		\$ 1,196,867.00	68,612	\$ 17.44

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Germany	Jan	\$ 1,152,231.00	73,423	\$ 15.69
Germany	Feb	\$ 245,304.00	14,632	\$ 16.76
Germany	Mar	\$ 473,005.00	32,088	\$ 14.74
Germany	Apr	\$ 717,156.00	45,239	\$ 15.85
Germany	May	\$ 920,799.00	54,095	\$ 17.02
Germany	Jun	\$ 199,778.00	10,077	\$ 19.82
Germany	Jul	\$ 90,590.00	4,515	\$ 20.06
Germany	Aug	\$ 182,632.00	9,894	\$ 18.46
		\$ 3,981,495.00	243,963	\$ 16.32

Country	Month	Value (\$US)	LBS	\$ Per Lbs
India	Jan	\$ 9,626.00	619	\$ 15.54
India	Feb	\$ 68,869.00	4,892	\$ 14.08
India	Mar	\$ 2,566.00	154	\$ 16.63
India	Apr	\$ 344,919.00	20,305	\$ 16.99
India	May	\$ 14,717.00	1,118	\$ 13.17
India	Jun	\$ 7,548.00	399	\$ 18.92
India	Jul	\$ 50,647.00	1,984	\$ 25.53
India	Aug	\$ 3,113.00	165	\$ 18.83
		\$ 502,005.00	29,637	\$ 16.94

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Indonesia	Jan	\$ 13,500.00	1,653	\$ 8.16
Indonesia	Mar	\$ 4,452.00	176	\$ 25.24
Indonesia	Apr	\$ 59,589.00	3,907	\$ 15.25
Indonesia	May	\$ 134,280.00	8,929	\$ 15.04
Indonesia	Jul	\$ 8,541.00	337	\$ 25.32
Indonesia	Aug	\$ 29,952.00	3,527	\$ 8.49
		\$ 250,314.00	18,530	\$ 13.51

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Israel	Apr	\$ 2,952.00	198	\$ 14.88
		\$ 2,952.00	198	\$ 14.88

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Japan	Jan	\$ 135,108.00	7,143	\$ 18.91
Japan	Feb	\$ 153,578.00	8,783	\$ 17.49
Japan	Mar	\$ 27,668.00	675	\$ 41.01
Japan	Apr	\$ 122,354.00	7,185	\$ 17.03
Japan	May	\$ 271,881.00	13,889	\$ 19.58
Japan	Jun	\$ 106,068.00	8,056	\$ 13.17
Japan	Jul	\$ 13,129.00	1,067	\$ 12.30
Japan	Aug	\$ 317,589.00	14,709	\$ 21.59
		\$ 1,147,375.00	61,507	\$ 18.65

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Kenya	Jan	\$ 22,931.00	1,865	\$ 12.29
		\$ 22,931.00	1,865	\$ 12.29

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Korea, South	Jan	\$ 78,976.00	3,838	\$ 20.58
Korea, South	Feb	\$ 37,480.00	1,664	\$ 22.52
Korea, South	Mar	\$ 48,305.00	2,425	\$ 19.92
Korea, South	Apr	\$ 11,909.00	395	\$ 30.18
Korea, South	May	\$ 76,408.00	3,439	\$ 22.22
Korea, South	Jun	\$ 32,604.00	1,411	\$ 23.11
Korea, South	Aug	\$ 55,955.00	2,553	\$ 21.92
		\$ 341,637.00	15,726	\$ 21.72

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Malaysia	Jan	\$ 178,283.00	4,733	\$ 37.67
Malaysia	Mar	\$ 13,003.00	357	\$ 36.41
Malaysia	Jun	\$ 11,080.00	902	\$ 12.29
		\$ 202,366.00	5,992	\$ 33.77

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Mexico	Jan	\$ 202,529.00	15,997	\$ 12.66
Mexico	Feb	\$ 61,938.00	4,147	\$ 14.94
Mexico	Mar	\$ 162,318.00	12,141	\$ 13.37
Mexico	Apr	\$ 148,503.00	11,594	\$ 12.81
Mexico	May	\$ 73,506.00	6,025	\$ 12.20
Mexico	Jun	\$ 50,480.00	3,532	\$ 14.29
Mexico	Jul	\$ 90,435.00	6,799	\$ 13.30
Mexico	Aug	\$ 172,098.00	12,394	\$ 13.89
		\$ 961,807.00	72,629	\$ 13.24

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Netherlands	Jan	\$ 51,460.00	4,619	\$ 11.14
Netherlands	Feb	\$ 8,640.00	397	\$ 21.77
Netherlands	Mar	\$ 11,070.00	617	\$ 17.93
Netherlands	Apr	\$ 171,980.00	10,781	\$ 15.95
Netherlands	Jun	\$ 11,017.00	1,250	\$ 8.81
New Zealand	Mar	\$ 3,139.00	35	\$ 88.99
New Zealand	Aug	\$ 6,775.00	397	\$ 17.07
		\$ 264,081.00	18,096	\$ 14.59

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Norway	Jan	\$ 11,009.00	1,642	\$ 6.70
		\$ 11,009.00	1,642	\$ 6.70

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Philippines	Jan	\$ 2,560.00	556	\$ 4.61
Philippines	May	\$ 3,087.00	767	\$ 4.02
		\$ 5,647.00	1,323	\$ 4.27

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Poland	Jan	\$ 12,565.00	564	\$ 22.26
Poland	Feb	\$ 22,701.00	1,023	\$ 22.19
Poland	Mar	\$ 10,176.00	459	\$ 22.19
Poland	Apr	\$ 43,306.00	2,937	\$ 14.75
Poland	May	\$ 3,081.00	141	\$ 21.84
Poland	Jun	\$ 10,087.00	459	\$ 22.00
Poland	Jul	\$ 35,982.00	1,565	\$ 22.99
Poland	Aug	\$ 4,017.00	176	\$ 22.78
		\$ 141,915.00	7,324	\$ 19.38

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Romania	Aug	\$ 5,575.00	399	\$ 13.97
		\$ 5,575.00	399	\$ 13.97

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Russia	Jan	\$ 33,370.00	1,243	\$ 26.84
		\$ 33,370.00	1,243	\$ 26.84

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Singapore	Jan	\$ 108,099.00	6,746	\$ 16.02
Singapore	Feb	\$ 162,394.00	10,461	\$ 15.52
Singapore	Mar	\$ 29,990.00	1,380	\$ 21.73
Singapore	Apr	\$ 183,688.00	11,433	\$ 16.07
Singapore	May	\$ 228,312.00	14,286	\$ 15.98
Singapore	Jun	\$ 85,851.00	4,392	\$ 19.55
Singapore	Jul	\$ 169,742.00	10,320	\$ 16.45
Singapore	Aug	\$ 67,549.00	3,920	\$ 17.23
		\$ 1,035,625.00	62,937	\$ 16.45

Country	Month	Value (\$US)	LBS	\$ Per Lbs
South Africa	Apr	\$ 8,640.00	397	\$ 21.77
South Africa	Aug	\$ 6,010.00	220	\$ 27.26
		\$ 14,650.00	617	\$ 23.73

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
Switzerland	Jan	\$ 110,004.00	6,177	\$ 17.81
Switzerland	Feb	\$ 682,209.00	33,592	\$ 20.31
Switzerland	Mar	\$ 320,768.00	15,882	\$ 20.20
Switzerland	Apr	\$ 114,641.00	4,949	\$ 23.16
Switzerland	Jun	\$ 56,597.00	2,399	\$ 23.60
Switzerland	Jul	\$ 10,017.00	397	\$ 25.24
Switzerland	Aug	\$ 28,923.00	1,193	\$ 24.25
		\$ 1,323,159.00	64,589	\$ 20.49

Country Month Value (\$US) LBS \$ Per Lbs

Taiwan	May	\$ 23,484.00	1,909	\$ 12.30
Taiwan	Aug	\$ 22,520.00	796	\$ 28.30
		\$ 46,004.00	2,705	\$ 17.01

Country Month Value (\$US) LBS \$ Per Lbs

Thailand	Apr	\$ 26,726.00	1,199	\$ 22.28
Thailand	Jun	\$ 17,817.00	840	\$ 21.21
		\$ 44,543.00	2,039	\$ 21.84

Country Month Value (\$US) LBS \$ Per Lbs

Turkey	Jan	\$ 31,605.00	1,711	\$ 18.47
Turkey	Apr	\$ 59,584.00	3,419	\$ 17.43
Turkey	May	\$ 15,138.00	794	\$ 19.07
Turkey	Jun	\$ 51,246.00	2,628	\$ 19.50
Turkey	Jul	\$ 6,597.00	397	\$ 16.62
Turkey	Aug	\$ 70,251.00	3,710	\$ 18.93
		\$ 234,421.00	12,659	\$ 18.52

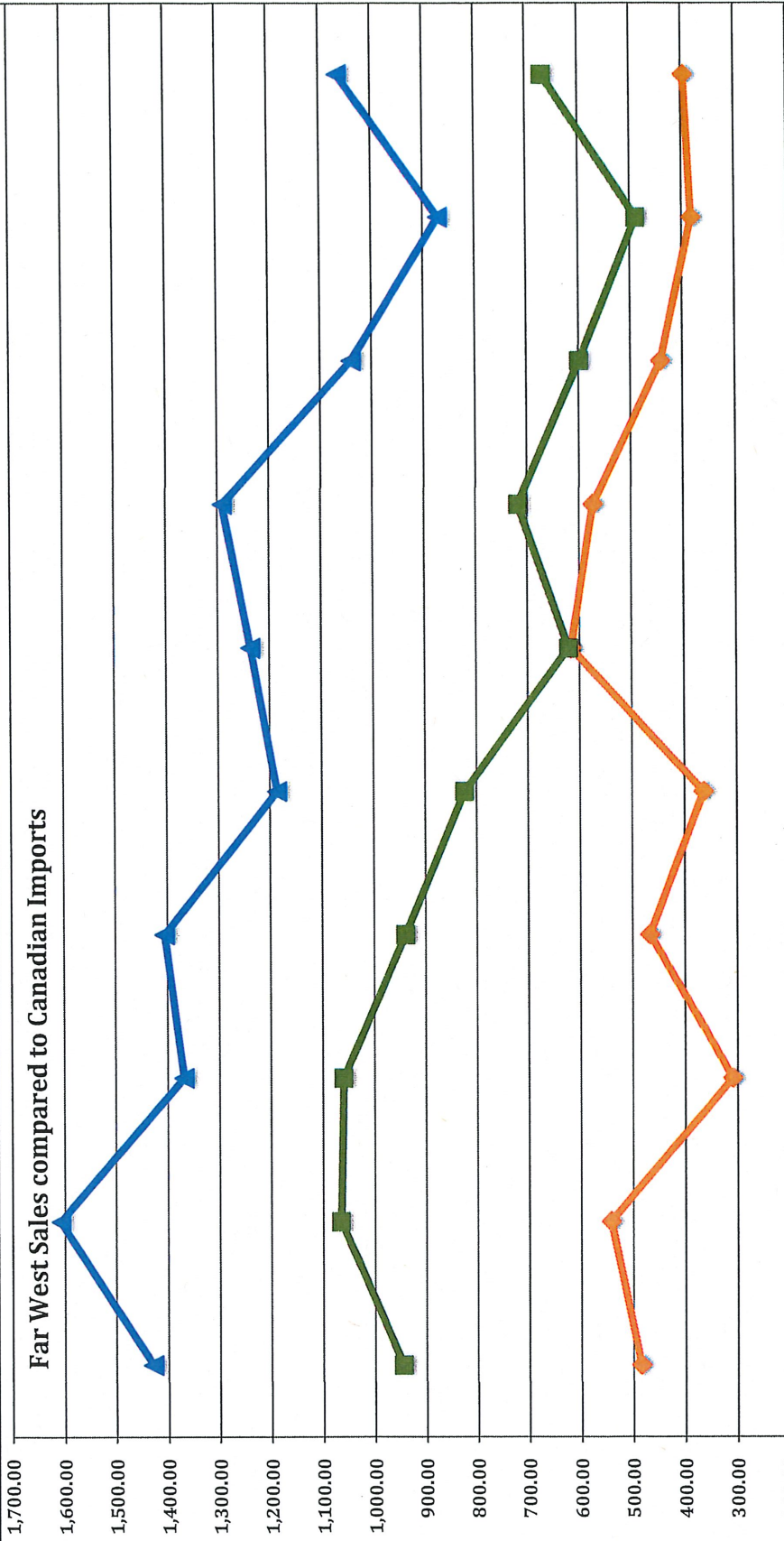
Country	Month	Value (\$US)	LBS	\$ Per Lbs
Spain	Jun	\$ 12,035.00	979	\$ 12.30
		\$ 12,035.00	979	\$ 12.30

2022 Spearmint Oil Exports - By Country

Country	Month	Value (\$US)	LBS	\$ Per Lbs
United Kingdom	Jan	\$ 243,444.00	13,944	\$ 17.46
United Kingdom	Feb	\$ 70,296.00	3,997	\$ 17.59
United Kingdom	Mar	\$ 193,815.00	10,739	\$ 18.05
United Kingdom	Apr	\$ 95,977.00	5,573	\$ 17.22
United Kingdom	May	\$ 100,380.00	6,596	\$ 15.22
United Kingdom	Jun	\$ 62,592.00	3,591	\$ 17.43
United Kingdom	Jul	\$ 55,684.00	3,596	\$ 15.49
United Kingdom	Aug	\$ 198,896.00	11,548	\$ 17.22
		\$ 1,021,084.00	59,584	\$ 17.14

2022 Spearmint Oil Exports - By Country

Country	Value (\$US)	LBS	\$ Per Lbs
World Total	\$ 15,898,604.00	914,800	\$ 17.38



	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Canadian Imports x 1,000	484.27	542.67	308.43	466.20	363.62	616.13	573.15	441.39	382.19	396.03
FWS Sales	945.23	1,065.73	1,060.23	939.40	823.79	621.24	717.95	598.71	488.48	667.79
Total FWS Sales & Canadian Imports	1,429.50	1,608.40	1,368.66	1,405.61	1,187.40	1,237.37	1,291.10	1,040.09	870.67	1,063.82

PURCHASES OF CLASS 1 SPEARMINT OIL BY MONTH, CUMULATIVE & REVERSE CUMULATIVE

(Based on Date of Purchase as Entered on Form H-2)

Month	2017		2018		2019		2020		2021		2017-2021 Avg		2022	
	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD
June	17,069	17,069 604,167	12,659	12,659 705,293	0	0 598,706	31,561	31,561 456,923	50,000	50,000 600,033	22,258	22,258 596,616	0	0 618,874
July	48,458	65,528 555,709	82,783	95,442 622,510	43,858	43,858 554,849	14,674	46,235 442,249	22,665	72,665 577,368	42,488	64,745 554,129	8,290	8,290 610,564
August	260,315	325,843 295,393	166,861	262,303 455,649	73,948	117,806 480,900	133,815	180,050 308,434	184,429	257,094 392,939	163,874	228,619 390,255	254,359	262,648 356,226
September	27,754	353,597 267,639	16,057	278,360 439,592	177,040	294,846 303,860	28,046	208,096 280,388	90,538	347,632 302,401	67,887	296,506 322,368	100,329	362,977 255,897
October	147,756	501,352 119,884	165,567	443,927 274,025	210,549	505,395 93,311	125,342	333,438 155,046	136,318	483,950 166,083	157,106	453,613 165,261	0	362,977 255,897
November	42,254	543,606 77,630	146,802	590,729 127,223	13,771	519,166 79,540	74,386	407,825 80,659	84,587	568,537 81,496	72,360	525,973 92,901	0	362,977 255,897
December	38,507	582,113 39,123	29,075	619,805 98,147	0	519,166 79,540	31,702	439,527 48,958	75,018	643,555 6,478	34,860	560,833 58,041	0	362,977 255,897
January	5,768	587,881 33,355	67,077	686,881 31,071	3,514	522,680 76,026	29,341	468,868 19,616	0	643,555 6,478	21,140	581,973 36,901	0	362,977 255,897
February	6,641	594,522 26,714	7,874	694,755 23,197	3,362	526,042 72,664	3,547	472,415 16,069	9,894	653,449	6,264	588,237 30,637	0	362,977 255,897
March	20,060	614,583 6,653	19,449	714,204 3,748	27,836	553,878 44,828	9,462	481,877 6,607	7,994	661,443	16,960	605,197 13,677	0	362,977 255,897
April	4,973	619,556 1,681	3,748	717,952 1,681	36,130	590,008 8,698	0	481,877 6,607	0	661,443	8,970	614,167 4,707	0	362,977 255,897
May	1,680	621,236 1	0	717,952 1	8,698	598,706	6,607	488,484	6,550	667,993	4,707	618,874 (0)	0	362,977 255,897
<p>Note: Rev. YTD (Reverse Year to Date) is the amount left to be sold to meet total sales for that year, or for the 2022 year, the amount to be sold to reach the 5 year avg. sales.</p>														

**CLASS 1 (Scotch) Disposition
As of October 7, 2022**

Salable Carry In on 6/1/22	356,429 a
2022 - 23 Total Salable Quantity (37%)	832,580 b
Estimated Unused Allotment	(287,480) c
<hr/>	
Total Available Supply	901,529 d (a+b+c)
Total Sales Received in Office	362,977 e
Committed Not Yet Received	202,376 f
<hr/>	
Total Sales/Committed	565,353 g (e+f)
Total Available Supply as of Report Date	336,176 h (g-d)

Estimated Pool as of 10.7.22 37,749

Sales/Committed Levels (Saleable Meeting)

2017 - 293,031
2018 - 744,890
2019 - 573,455
2020 - 478,684
2021 - 311,459

SCOTCH STATISTICS 2022 - 2023

Year	Sales	Pool on 6/1	Salable Percentages
1 1980	774,487		85%
2 1981	793,492	4,237	40%
3 1982	617,422	4,615	23%
4 1983	775,766	151,871	49%
5 1984	724,076	86,195	42%
6 1985	868,242	138,036	53%
7 1986	683,812	64,058	42%
8 1987	741,515	410,836	42%
9 1988	948,558	510,976	39% +7%+7%+5%= 58%
10 1989	851,667	261,378	42% +28%= 70%
11 1990	1,043,784	5,183	40% +12%+38%= 90%
12 1991	906,259	1,413	59%
13 1992	859,777	157,913	54%
14 1993	789,100	674,502	41%
15 1994	805,495	930,984	41% +5%= 46%
16 1995	884,475	769,681	51% +5%= 56%
17 1996	871,990	439,549	55%
18 1997	962,338	214,057	55%
19 1998	919,710	209,825	65%
20 1999	1,009,600	422,567	65%
21 2000	916,387	379,764	65%
22 2001	753,010	97,047	48%
23 2002	538,902	58,679	45%
24 2003	587,813	50,051	45%
25 2004	888,843	39,378	40%
26 2005	1,002,779	33,554	35% + 20% = 55%
27 2006	782,422	10,552	45% + 108% = 153%
28 2007	708,825	0	45%
29 2008	824,320	44,052	50%
30 2009	627,868	555	42%
31 2010	774,096	196,269	28%
32 2011	927,606	454,715	34% + 2% = 36%
33 2012	945,229	215,350	38% + 90% = 128%
34 2013	1,065,725	0	65%
35 2014	1,060,232	551	55% + 40% = 95%
36 2015	939,401	15,937	60%
37 2016	823,787	71,088	45%
38 2017	621,236	202,638	36%
39 2018	717,952	132,984	35%
40 2019	598,706	67,645	38%
41 2020	488,484	72,361	38%
42 2021	667,793	23,667	38%
43 2022			37%

Average Sales		Sales as % of 2022-23 Base	
584,994	Last 3 Yr. Avg.	2,250,158	26.0%
618,834	Last 5 Yr. Avg.	832,580	27.5%
693,908	Last 7 Yr. Avg.	2,272,660	30.8%
811,738	42 Year Average		36.1%
2022-23 Allotment Base			
2022-23 Salable Quantity			
Estimated 2023 Base =			

2022 Estimated Scotch Production			
	Acres	Yld.	Est. Prod.
NEW	1,692	39.0	66,018
FIRST	3,663	80.2	293,821
SECOND	3,663	54.5	199,659
Total	5,355	104.47	559,498

Buyer Estimates			
	2022-2023	2023-2024	
High	680,000	680,000	680,000
Low	600,000	600,000	600,000
Average	617,999	639,767	
Weighted Average	608,333	633,333	

Scotch Buyers Estimates Compared to Actual Sales			
Year	Avg Trade Demand	Actual Sales	Difference
2017-18	952,400	823,787	128,613
2018-19	547,500	621,236	(73,736)
2019-20	800,000	717,952	82,048
2020-21	754,000	598,706	155,294
2021-22	565,000	667,793	(102,793)
Average	723,780	685,895	37,885

FWS Scotch Contracted Amounts		
Year	Contracted	% of Base
2023-2024	480,000	21.1%

Past Contract Levels (Saleable Meeting)	
2017 - 482,000	2018 - 436,200
2020 - 464,600	2021 - 590,000
	2019 - 359,300

CLASS 1 (Scotch) Projections

	Projected 3 Yr. Ave. 356,429	Projected 5 Yr. Ave. 356,429	Projected High 356,429	Projected Low 356,429	Projected Buyer Ave. 356,429	Projected Weigh. Ave. 356,429
2022-23						
Salable Carry In on 6/1/22						
2022 - 23 Salable Quantity (37%)	832,580	832,580	832,580	832,580	832,580	832,580
Estimated Unused Allotment	(287,480)	(287,480)	(287,480)	(287,480)	(287,480)	(287,480)
2022 - 23 Available Supply	901,529	901,529	901,529	901,529	901,529	901,529
Est. Trade 2022 - 23 Trade Demand	584,994	618,834	680,000	600,000	617,999	608,333
Salable Carry Out	316,535	282,695	221,529	301,529	283,530	293,196
2023-24						
Est. Trade Demand - 2023-24	584,994	618,834	680,000	600,000	639,767	633,333
Less Est. Carry In on 6/1/23	316,535	282,695	221,529	301,529	283,530	293,196
SALABLE QUANTITY NEEDED	268,460	336,139	458,471	298,471	356,237	340,138
Estimated 2023 - 24 Allotment Base	2,272,660	2,272,660	2,272,660	2,272,660	2,272,660	2,272,660
COMPUTED ALLOTMENT %	11.8%	14.8%	20.2%	13.1%	15.7%	15.0%
<i>1% = 22,726</i>						
Recommended Allotment %	21.0%	24.0%	29.0%	22.0%	25.0%	24.0%
Recommended Salable Quantity	477,259	545,438	659,071	499,985	568,165	545,438
Resulting Total Supply	793,793	828,133	880,600	801,514	851,695	838,634
Estimated Carry Out on May 31, 2024	208,799	209,299	200,600	201,514	211,928	205,301

AREA GROWER MEETING 2022-23 SCOTCH SALABLE WORKSHEET SUMMARY - 2022 - 23

	Toppenish	Sunnyside	Hermiston	Othello	Caldwell	Corinne	Average
2022-23							
	Toppenish Harrah						
Salable Carry In on 6/1/22	356,429	356,429	356,429	356,429	356,429	356,429	356,429
2022 - 23 Salable Quantity (37%)	832,580	832,580	832,580	832,580	832,580	832,580	832,580
Estimated Unused Allotment	-287,480	-287,480	-287,480	-287,480	-287,480	-287,480	-287,480
Total Available Supply (a+b)	901,529	901,529	901,529	901,529	901,529	901,529	901,529
Est. 2022 - 23 Trade Demand	650,000 1	618,000 1	618,000 1	608,000 1	600,000 1	640,000 1	622,333
Carry Out on May 31, 2023 (d-e)	251,529	283,529	283,529	293,529	301,529	261,529	279,196
2023-24							
Est. 2023 - 24 Trade Demand	680,000 1	620,000 1	640,000 1	633,000 1	600,000 1	680,000 1	647,500
Less Est. Carry In on 6/1/23 (f)	251,529	283,529	283,529	293,529	301,529	261,529	279,196
SALABLE QUANTITY NEEDED (g-h)	428,471	336,471	356,471	339,471	298,471	418,471	368,304
Estimated 2023 - 24 Allotment Base	2,272,660	2,272,660	2,272,660	2,272,660	2,272,660	2,272,660	2,272,660
COMPUTED ALLOTMENT % (i/j)	18.9%	14.8%	15.7%	14.9%	13.1%	18.4%	16.2%
Recommended Allotment %	37% 1	34% 1	35% 1	25% 1	37% 1	40% 1	35%
Recommended Salable Quantity (l*j)	840,884	772,704	795,431	568,165	840,884	909,064	787,855
Resulting Total Supply (m+h)	1,092,413	1,056,233	1,078,960	861,694	1,142,413	1,170,593	1,067,051
Est. Carry Out on May 31, 2024 (n - g)	412,413	436,233	438,960	228,694	542,413	490,593	419,551

CLASS 1 (Scotch) Salable Worksheet

2022-23

Salable Carry In on 6/1/22	356,429	a
2022 - 23 Salable Quantity (37%)	832,580	b
Estimated Unused Allotment	-287,480	c
Total Available Supply	901,529	d (a+b+c)
Est. 2022 - 23 Trade Demand	_____	e
Carry Out on May 31, 2023	_____	f

2023-24

Est. 2023 - 24 Trade Demand	_____	g
Less Est. Carry In on 6/1/23	_____	h (=f)
SALABLE QUANTITY NEEDED	_____	i (g-h)
Estimated 2023 - 24 Allotment Base	2,272,660	j
COMPUTED ALLOTMENT %	_____	k (i/j)
<i>Recommended Allotment %</i>	_____	l
Recommended Salable Quantity	_____	m (l*j)
Resulting Total Supply	_____	n (h+m)
Est. Carry Out on May 31, 2024	_____	o (n-g)

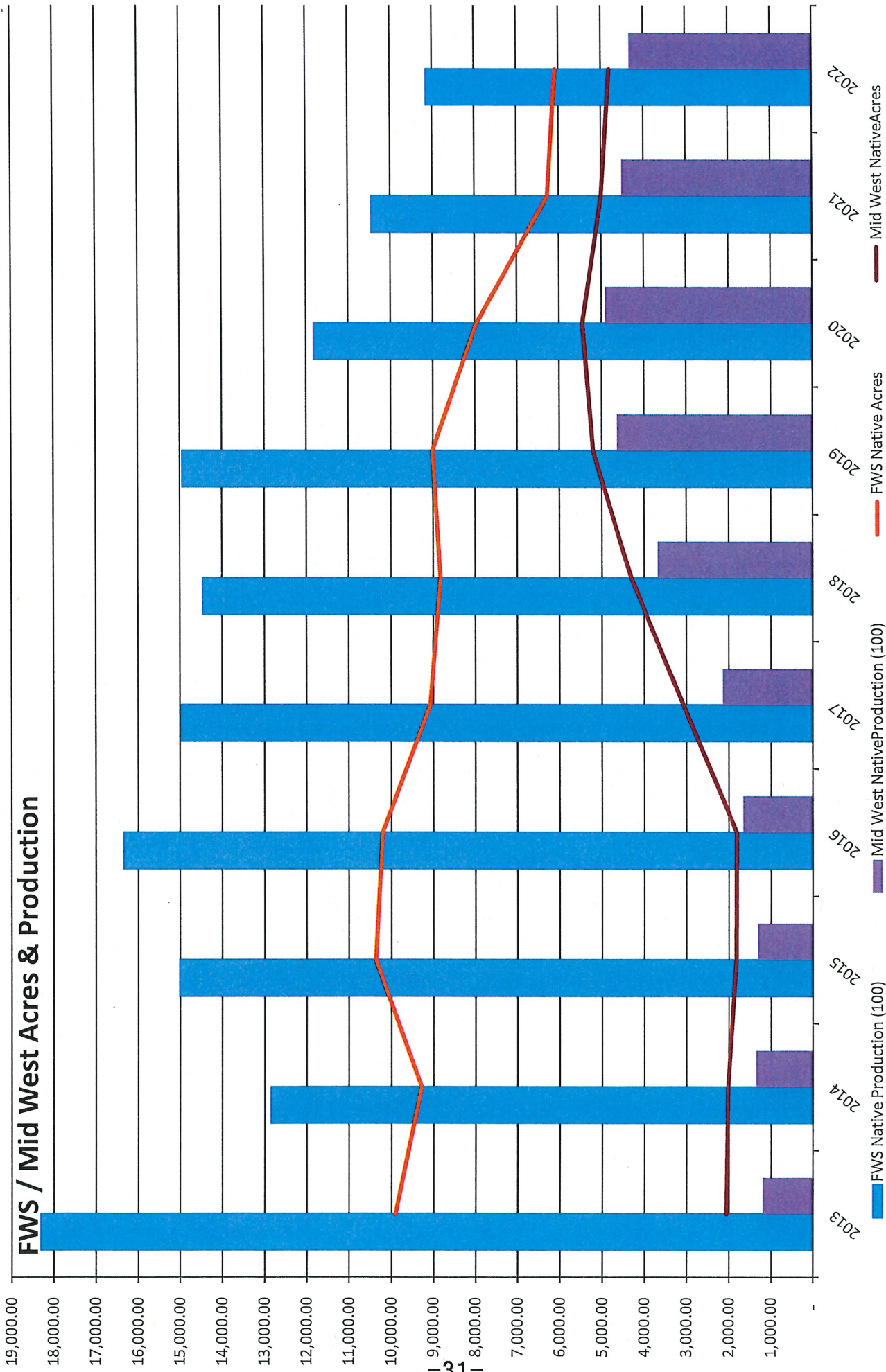
Buyers Trade Demand & Avg Sales		
	2022-2023	2023-2024
High	680,000.00	680,000.00
Low	600,000.00	600,000.00
Average	617,998.80	639,766.80
Weighted Average	608,333.33	633,333.33
3 year Avg Sales	584,994	
5 Year Avg Sales	618,834	

COA 22-1 (Revised) Sample Worksheet

Year	Category	Value
2022	Category 1	100000
2022	Category 2	200000
2022	Category 3	300000
2022	Category 4	400000
2022	Category 5	500000
2022	Category 6	600000
2022	Category 7	700000
2022	Category 8	800000
2022	Category 9	900000
2022	Category 10	1000000
2022	Category 11	1100000
2022	Category 12	1200000
2022	Category 13	1300000
2022	Category 14	1400000
2022	Category 15	1500000
2022	Category 16	1600000
2022	Category 17	1700000
2022	Category 18	1800000
2022	Category 19	1900000
2022	Category 20	2000000
2022	Category 21	2100000
2022	Category 22	2200000
2022	Category 23	2300000
2022	Category 24	2400000
2022	Category 25	2500000
2022	Category 26	2600000
2022	Category 27	2700000
2022	Category 28	2800000
2022	Category 29	2900000
2022	Category 30	3000000

Year	Category	Value
2022	Category 1	100000
2022	Category 2	200000
2022	Category 3	300000
2022	Category 4	400000
2022	Category 5	500000
2022	Category 6	600000
2022	Category 7	700000
2022	Category 8	800000
2022	Category 9	900000
2022	Category 10	1000000
2022	Category 11	1100000
2022	Category 12	1200000
2022	Category 13	1300000
2022	Category 14	1400000
2022	Category 15	1500000
2022	Category 16	1600000
2022	Category 17	1700000
2022	Category 18	1800000
2022	Category 19	1900000
2022	Category 20	2000000
2022	Category 21	2100000
2022	Category 22	2200000
2022	Category 23	2300000
2022	Category 24	2400000
2022	Category 25	2500000
2022	Category 26	2600000
2022	Category 27	2700000
2022	Category 28	2800000
2022	Category 29	2900000
2022	Category 30	3000000

FWS / Mid West Acres & Production



PURCHASES OF CLASS 3 SPEARMINT OIL BY MONTH, CUMULATIVE & REVERSE CUMULATIVE
 (Based on Date of Purchase as Entered on Form H-2)

Month	2017		2018		2019		2020		2021		2017-2021 Avg		2022	
	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD	Month	YTD Rev. YTD
June	332,963	332,963 1,232,552	155,953	155,953 1,089,123	91,219	91,219 985,687	133,599	133,599 1,198,661	85,865	85,865 1,155,794	159,920	159,920 1,081,739	87,560	87,560 1,154,088
July	122,817	455,780 1,709,735	254,388	410,341 834,735	302,210	393,429 683,477	307,874	441,473 890,787	120,347	206,212 1,035,446	221,527	381,447 860,212	166,071	253,631 988,027
August	124,206	579,986 985,529	255,262	665,603 579,473	231,611	625,040 451,867	108,255	549,728 782,532	127,522	333,734 907,924	169,371	550,818 690,840	179,607	433,238 808,420
September	294,966	874,952 690,563	178,458	844,062 401,074	195,559	820,599 256,307	102,236	651,964 680,296	186,065	519,799 721,859	191,457	742,275 499,383	183,041	616,279 625,360
October	100,961	975,913 589,603	221,289	1,065,350 179,726	122,815	943,414 133,492	226,596	878,560 453,700	144,024	663,823 577,835	163,137	905,412 336,246	46,911	663,190 578,469
November	104,714	1,080,626 484,869	25,203	1,090,553 154,523	23,345	966,759 110,147	55,001	933,561 398,689	49,592	713,415 528,244	51,571	956,983 284,676	0	663,190 578,469
December	30,472	1,111,098 454,417	55,827	1,146,380 98,696	2,963	969,722 107,184	14,632	948,193 384,067	139,479	852,893 388,765	48,674	1,005,657 236,001	0	663,190 578,469
January	0	1,111,098 454,417	45,186	1,191,566 53,570	2,846	972,567 104,339	180,133	1,128,326 203,934	9,043	861,936 379,723	47,441	1,053,099 188,560	0	663,190 578,469
February	349,728	1,460,826 104,689	267	1,191,832 53,244	56,491	1,029,059 47,848	18,339	1,146,665 185,595	32,826	894,762 346,897	91,530	1,144,629 97,030	0	663,190 578,469
March	78,913	1,539,739 25,776	10,918	1,202,750 42,326	0	1,029,059 47,848	108,689	1,255,354 76,906	38,933	933,694 307,964	47,491	1,192,119 49,539	0	663,190 578,469
April	14,244	1,553,983 11,532	13,992	1,216,743 28,333	6,239	1,035,297 41,609	23,906	1,279,260 53,000	28,763	962,458 279,201	17,429	1,209,548 32,110	0	663,190 578,469
May	11,532	1,565,515	28,333	1,245,076	41,609	1,076,906	53,000	1,332,260	26,078	988,536	32,110	1,241,659	0	663,190 578,469

Note: Rev. YTD (Reverse Year to Date) is the amount left to be sold to meet total sales for that year, or for the 2022 year, the amount to be sold to reach the 5 year avg. sales.

**CLASS 3 (Native) Disposition
As of October 7, 2022**

Salable Carry In on 6/1/22	357,066	a
2022 - 23 Total Salable Quantity (43%)	1,101,374	b
Total Available Supply	1,458,440	c (a+b)
Total Sales Received In FWS Office	663,190	d
Committed Not Yet Received	380,134	e
Total Sales/Committed	1,043,324	f (d+e)
Available Supply as of Report Date	415,116	g (f-c)
Estimated Pool as of 10.7.22	1,093,144	

Sales/Committed Levels (Saleable Meeting)

2017 - 73,672
2018 - 174,324
2019 - 642,391
2020 - 902,973
2021 - 538,716

NATIVE STATISTICS WORKSHEET - 2022 - 23

Average Sales			Sales as % of 2022-23 Base
1,132,567	Last 3 Yr. Avg.		44.2%
1,241,659	Last 5 Yr. Avg.		48.5%
1,248,161	Last 7 Yr. Avg.		48.7%
1,094,713	42 Year Average		42.8%
	2022-23 Base		2,560,623
	Net 2022 Initial Allotment	43%	1,101,374
	Estimated 2023 Base =		2,586,229

2022 Estimated Native Production			
	Acres	Yld.	Est. Prod.
NEW	703	82.7	58,097
FIRST	5,376	78.0	419,199
SECOND	5,376	86.3	463,731
Total	6,078	154.8	941,026

Buyer Estimates		
	2022-2023	2023-2024
High	1,250,000	1,250,000
Low	900,000	850,000
Average	1,076,513	1,123,332
Weighted Avg.	1,077,522	1,172,220

Native Buyers Estimates Compared to Actual Sales			
Year (5 Yr Avg. Sales)	Avg Trade Demand	Actual Sales	Difference
2017-18 (1,365,377)	1,320,000	1,287,691	32,309
2018-19 (1,346,081)	1,400,000	1,565,515	(165,515)
2019-20 (1,283,266)	1,433,333	1,245,076	188,257
2020-21 (1,301,490)	1,363,333	1,076,906	286,427
2021-22 (1,241,659)	1,060,000	988,536	71,464
Average	1,315,333	1,232,745	82,588

Contracted Levels		% of 2023-2024 Base
Year	Contracted	
2023-2024	458,400	17.7%

Past Contract Levels (Saleable Meeting)		
Year	Contracted	% of 2023-2024 Base
2017 - 679,000		2019 - 543,410
2020 - 534,600		2021 - 564,050

Year	Sales	Pool on 6/1	Satable
1 1980	791,923		75%
2 1981	925,528	12,791	48%
3 1982	717,243	413,482	10%
4 1983	1,061,150	674,803	49% +10%= 59%
5 1984	856,908	238,275	42% +6%= 48%
6 1985	805,304	156,257	52%
7 1986	964,667	341,596	49%
8 1987	745,777	710,230	37%
9 1988	942,709	915,318	38% +5%+6%+3.5%= 52.5%
10 1989	1,238,174	769,845	42% +6%+30%+14%= 92%
11 1990	1,229,371	259,737	60% +6%= 66%
12 1991	1,095,649	134,280	59%
13 1992	904,591	163,287	54%
14 1993	950,075	806,562	37% +3%= 40%
15 1994	1,249,400	1,342,632	46% +10%+10%+4%= 70%
16 1995	1,079,614	1,019,177	51%
17 1996	1,206,188	1,075,127	54% +7%= 61%
18 1997	1,165,393	970,002	56% +3%= 59%
19 1998	1,114,262	975,948	57%
20 1999	1,304,905	1,047,095	55%+5%+4%=64%
21 2000	927,755	868,045	50%
22 2001	920,096	1,072,937	45%
23 2002	841,493	1,240,329	38%
24 2003	873,033	1,400,007	38%
25 2004	1,249,507	1,396,927	36%+15%+8%+4%=63%
26 2005	1,096,605	797,297	40% + 7% + 7% = 54%
27 2006	1,170,844	403,121	46% + 7% = 53%
28 2007	1,125,559	195,790	48% + 5% = 53%
29 2008	1,167,058	257,891	53%
30 2009	976,888	243,424	53%
31 2010	1,232,772	506,725	43% + 7% = 50%
32 2011	1,290,324	606,942	44% + 11% = 55%
33 2012	1,287,597	451,302	50% +8% = 58%
34 2013	1,341,555	442,166	61%
35 2014	1,390,984	446,086	46% +8%+3%=57%
36 2015	1,241,140	595,394	56%
37 2016	1,287,691	996,050	50%
38 2017	1,565,515	1,020,583	44+6+12 = 62%
39 2018	1,245,076	1,051,955	53% +5% = 58%
40 2019	1,076,906	1,179,520	56%
41 2020	1,332,260	1,199,792	49%
42 2021	988,536	1,241,659	37%
43 2022			43%

CLASS 3 (Native) Projection

	Projected 5 Yr. Ave. 357,066	Projected 3 Yr. Ave. 357,066	Low 357,066	High 357,066	Projected Buyer Ave. 357,066	Projected Weighted Ave. 357,066
2022-23						
Salable Carry In on 6/1/22	1,101,374	1,101,374	1,101,374	1,101,374	1,101,374	1,101,374
2022 - 23 Salable Quantity (43%)						
Total 2022-23 Salable Quantity	1,458,440	1,458,440	1,458,440	1,458,440	1,458,440	1,458,440
Est. Trade 2022 Trade Demand	1,241,659	1,132,567	900,000	1,250,000	1,076,513	1,077,522
Carry Out on 5/31/23	216,781	325,873	558,440	208,440	381,927	380,918
2023-24						
Est. Trade Demand - 2023-24	1,241,659	1,132,567	850,000	1,250,000	1,123,332	1,172,220
Less Est. Carry In on 6/1/23	216,781	325,873	558,440	208,440	381,927	380,918
SALABLE QUANTITY NEEDED	1,024,877	806,695	291,560	1,041,560	741,405	791,302
Estimated 2023 - 24 Allotment Base	2,586,229	2,586,229	2,586,229	2,586,229	2,586,229	2,586,229
COMPUTED ALLOTMENT %	39.6%	31.2%	11.3%	40.3%	28.7%	30.6%
<i>Recommended Allotment %</i>	<i>46.0%</i>	<i>38.0%</i>	<i>18.0%</i>	<i>47.0%</i>	<i>36.0%</i>	<i>37.0%</i>
Recommended Salable Quantity	1,189,665	982,767	465,521	1,215,528	931,043	956,905
Resulting Total Supply	1,406,447	1,308,640	1,023,961	1,423,968	1,312,969	1,337,822
Estimated Carry Out on May 31, 2024	164,788	176,072	173,961	173,968	189,637	165,603

25,606

